


ABOUT YOUR STATEMENT OF ACCOUNT

We would like to highlight some important sections of your 2020 Statement of Account. The aim is to provide you with the tools you need to assess your plan's funds against your educational goals, helping you determine any adjustments you may need to make to your saving strategy. The following list will help you to familiarize yourself with these changes and features:

- The rates of return in Table 2 of the Hypothetical Illustration of Benefits section have been updated to 3%, 4% and 5% to illustrate future income growth based on Heritage Plans' most recent investment returns over the past ten years.
- The section called "Government Grants Requirements" on back page of your statement of account, indicates whether or not you have completed the requirements in order for us to apply for the applicable federal and/pr provincial government grants on your behalf.

HOW TO READ YOUR STATEMENT OF ACCOUNT

Use the guide below to help you read your statement.



Contract # 99999999

Mr. John Sample
Mrs. Jane Sample
123 My Way
My City, Ontario
A1B 2C3

Having a new baby or looking to add to your existing plan?
Contact us today at 1 800 363-7377 or by email at contact@kff.ca

1 2020 Hypothetical Illustration of Benefits: Assumptions and Explanatory Notes

This hypothetical illustration assumes that you entered into an agreement to contribute to the Heritage Plans for your beneficiary according to the contribution schedule applicable to your plan. It calculates the benefits to maturity of your plan. It provides you with information about your plan to assist in planning to save for your beneficiary's post-secondary education. This is an illustration only, which contains hypothetical data and is based on a number of assumptions that cannot be predicted. The hypothetical illustration includes the amounts of income earned to date and estimates future income growth based on investment returns over a ten-year period of 3%, 4% and 5%. When your plan matures, the actual rates of return and the grand totals will be different from what is illustrated here. **This hypothetical illustration is not a guarantee of future performance.** The Heritage Plans are available by prospectus only. Please read the Heritage Plans' most recent prospectus for further details related to qualification criteria of the educational assistance payments (EAPs) your beneficiary could receive and the fees associated with your plan. This prospectus is available in the Forms and Resources section at knowledgefirstfinancial.ca.

2 Table 1: Your net contributions and government grants

Contributions less fees (or your principal) ¹	\$14,474
Canada Education Savings Grants ²	\$2,920
Canada Learning Bond ³	\$700
Quebec Education Savings Incentive ³	\$0
Saskatchewan Advantage Grant for Education Savings ³	\$0
British Columbia Training and Education Savings Grant ⁴	\$0
SUBTOTAL	\$18,094

Table 2: Your potential earnings

	At 3% rate	At 4% rate	At 5% rate
Income on your principal ⁵	\$4,222	\$4,995	\$5,800
Income on government grants ⁴	\$1,118	\$1,339	\$1,569
TOTALS⁵	\$23,434	\$24,428	\$25,463

Table 3: Additional benefits available under the Scholarship Option #3

	\$208	\$208	\$208
Example of a sales charges refund ⁶	\$208	\$208	\$208
Potential Attrition Enhancement ⁷	\$693	\$693	\$693
GRAND TOTALS⁸	\$24,335	\$25,329	\$26,364

When Christopher begins post-secondary studies, the potential returns will consist of your net contributions, government grants and earnings presented in Tables 1 and 2. If you select the Scholarship Option at maturity, you may receive additional benefits as illustrated in Table 3.

3 Are You Saving Enough?

To evaluate if you are saving enough for Christopher, deduct the Grand Totals amounts in Table 3 from the estimated average cost of a 4-year Canadian post-secondary program.

Examples at 5% rate of return:

Basic 4-year tuition ⁹	\$55,148
Less: Total available at 5% rate	\$25,329
Savings Gap / (No Gap)	\$29,819

4-year tuition including expenses ¹⁰	\$99,020
Less: Total available at 5% rate	\$25,329
Savings Gap / (No Gap)	\$73,691

Call us at 1 800 363-7377 to ensure you are meeting your post-secondary education savings goals.

4 Please refer to Appendix A for important information and disclosures regarding your Hypothetical Illustration of Benefits.

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1 This section introduces the **Hypothetical Illustration of Benefits: Assumptions and Explanatory Notes** table. Please read this introduction carefully as it provides you with details and information to what is contained in the three tables.

2 This hypothetical illustration contains three tables. Table 1 displays net contributions and government grants. Table 2 shows the potential earnings on your net contributions and on government grants up to maturity based on future income growth at 3%, 4% and 5% rates. Table 3 provides the additional benefits available under the Scholarship Option #3, such as an example of a sales charges refund based on the amount paid to subscribers in 2020 and the potential attrition value.

3 This section provides you with information to help you evaluate if you are saving enough for your beneficiary. Both examples (basic tuition versus tuition and expenses) are based on the 5% rate of return and show the potential savings gap based on the amount listed in Table 2. If you are potentially saving enough to cover the expected cost of education, it will be displayed in brackets.

4 The disclosures and important information regarding the illustration of benefits are included in the "Appendix A". **Please review these disclosures thoroughly.**



Questions about your Statement of Account?
 Visit knowledgefirstfinancial.ca/HeritageStatement
 Review the enclosed "How to Read Your Statement" guide.
 Contact us at 1 800 363-7377 | contact@kff.ca

2020 Statement of Account & Plan Costs as at December 31, 2020

Plan Information		Number of Units:	12.63
Contract Number:	99999999	Contribution Mode:	Monthly
Subscriber:	Mr. John Sample	Standard Contribution:	\$100.00
Joint Subscriber:	Mrs. Jane Sample	Contribution Date:	21 st of the month
Beneficiary:	Christopher Sample	Outstanding Sales Charges:	\$0.00
Plan Type:	Heritage	Outstanding Account Maintenance Fees:	\$0.00
Plan Status:	Active	Effective Date:	June 18, 2011
Dealer:	Knowledge First Financial Inc.	Last Scheduled Contribution:	August 21, 2024
Sales Representative:	Bob Sample	Maturity Date:	July 31, 2025

Government Grants Requirements		On file	Please visit the Forms and Resources section at knowledgefirstfinancial.ca to download the application(s). Please fax, mail or email the completed form(s) at your earliest convenience using the contact information listed below.
Beneficiary's Social Insurance Number (SIN)		Completed	For more details on age restrictions and/or timing for applying for the grants, see the Heritage Plans' most recent prospectus available in the Forms and Resources section at knowledgefirstfinancial.ca .
Canada Education Savings Grant Application		Completed	
Additional Canada Education Savings Grant Application		Completed	
Canada Learning Bond Application		Completed	
Saskatchewan Advantage Grant for Education Savings Application		Completed	
British Columbia Training and Education Savings Grant Application		Not completed	

Account Details	Opening Balance: 01/01/2020	Activity in 2020	Closing Balance: 12/31/2020
Contributions¹⁵	\$10,300.00	\$1,200.00	\$11,500.00
Less: Sales charges	(\$1,263.00)	(\$0.00)	(\$1,263.00)
Account maintenance fees	(\$101.86)	(\$11.32)	(\$113.18)
Insurance premiums (if applicable)	(\$0.00)	(\$0.00)	(\$0.00)
Income adjustment ¹⁶	(\$0.00)	(\$0.00)	(\$0.00)
SUBTOTAL (your plan's contributions less fees, or your principal)¹⁵	\$8,935.14	\$1,188.68	\$10,123.82
Income earned on your principal ¹⁴	\$1,255.35	\$832.58	\$2,087.93
Government Grants			
Canada Education Savings Grant ²	\$1,800.00	\$240.00	\$2,040.00
Canada Learning Bond ³	\$725.00	\$0.00	\$725.00
Quebec Education Savings Incentive ³	\$0.00	\$0.00	\$0.00
Saskatchewan Advantage Grant for Education Savings ¹⁵	\$0.00	\$0.00	\$0.00
British Columbia Training and Education Savings Grant ²	\$0.00	\$0.00	\$0.00
Income earned on government grants ¹⁶	\$284.58	\$216.41	\$500.99
Less: Canada Learning Bond admin fee (if applicable) ³	(\$25.00)	(\$0.00)	(\$25.00)
Total market value of your plan¹⁷	\$12,975.07	\$2,477.67	\$15,452.74

Knowledge First Financial Inc. is proud to be your education savings partner. Learn more about the benefits of your Heritage Plan and how we can help you plan and save even more for your beneficiary's post-secondary education at knowledgefirstfinancial.ca.

Transactions Made During the Reporting Period Affecting the Total Number of Units of Your Plan					
Transaction Date	Transaction Type	# of Units of Heritage Plans	Price per Unit	Total # of Contributions Remaining for this Transaction	Total Value of Transaction Based on Completed Contribution Schedule
Your plan did not have any changes affecting the total number of units (such as addition, reduction or transfer of units) during the reporting period.					
Important Message					
RESPs remain the #1 way to save for a child's post-secondary education. If you are interested in adding to your plan (subject to our suitability guidelines) you can conveniently complete the contribution form online at knowledgefirstfinancial.ca by selecting the Heritage Plans option or by calling us at the number listed below.					

Please refer to Appendix A for important information and disclosures regarding your 2020 Statement of Account.

5 The "Plan Information" section contains important information and dates relating to your Heritage RESP. It is important to note your **Plan Type**. If it is an Unregistered Account, you have 24 months from the time you opened your plan to supply us with your beneficiary's Social Insurance Number (SIN). If we do not receive the SIN within 24 months, we will terminate your plan and return your contributions (less fees) and your income.

6 The "Government Grants Requirements" section provides you with details on the information we require in order to apply for the applicable government grants on your behalf. If one of the requirements is indicated as "**Not completed**", please review the instructions on the right hand side of that section for more details.

7 The "Account Details" section summarizes the financial activity of your plan. Each item in this section, such as your contributions, deposits of government grants and applicable deductions, has an opening balance, a record of its activity in 2020 and a closing balance.

The **Subtotal** (representing your contributions less fees) is calculated by deducting the sales charges, account maintenance fees, insurance premiums (if applicable) and income adjustments (if applicable) from your contributions. Each column in this section has its own total value. The total for the **Opening Balance** column represents the value of your plan at the beginning of the year. It is the same as the **Closing Balance** from your 2019 statement. The total of the **Activity** column represents the net changes in your plan for 2020. The totals of each item in this section including the "Total market value of your plan" represent the Closing Balances in your plan as of December 31, 2020.

For more information on each item in this section, please visit knowledgefirstfinancial.ca/HeritageStatement.

8 The "Transactions Made" section summarizes the **transactions** that occurred during the reporting period that affected the total number of units in your plan. The total value of the transaction based on the completed contribution schedule is calculated by multiplying the number of units associated with the transaction, the price per unit and the total number of contributions remaining for that transaction.

9 Please refer to Appendix A for important information and disclosures regarding your statement of account.

2021 Heritage Plan Documentation Request Form for Contract: #99999999

Please see instructions on the reverse of this form

Please indicate below which documents you would like to receive and how you would like to receive them and fax it to us at 1 800 668-5007. Your selections will apply to all plans you own for the current year only. If you do not want a particular document to be sent to you, leave the selection box blank. If you do not wish to receive any of the documents, no further action is required. Delivery of your Statement of Account is mandatory, if we do not receive your request form indicating your delivery preferences, your Statement of Account will be mailed to you.

2021 Statement of Account Mail Web Access* 2021 Interim Financial Statements Mail Web Access*
 Important Plan Communications Mail Web Access* 2021 Management Report of Fund Performance and Audited Financial Statements Mail Web Access*
 Email Address: _____
* A notification will be emailed to you advising you to log in to your secure electronic account or, if applicable, to view the document at knowledgefirstfinancial.ca

Yes, please have my Sales Representative contact me about enrolling another child.



The Heritage Plan Documentation Request Form is a form found at the bottom of your statement. Every year, we ask you to notify us of your document delivery preferences by filling out this form and sending it to us. You can also conveniently make your selection by:

- Emailing us at contact@kff.ca, or
- Calling us toll-free at 1 800 363-7377.